



Enhancements to Trinity Software Modules available with GP 2010

The new software functionality detailed below underlines Trinity's ongoing commitment to meeting the needs of users of Dynamics GP in the distribution sector. This list is by no means definitive but is designed to give customers an appreciation of the additional major benefits to be gained when they upgrade to GP 2010.

If you are an existing user of these modules, then you will get the updated version as part of the annual support and enhancement agreement at no additional cost.

If you wish to purchase any, please contact Trinity for a quote.

Advanced Inventory Replenishment

The solution goes from strength to strength with major investment in new features. We believe that this product provides many of the tools normally only found in a tier one demand planning and forecasting solution, but at a price that GP users can justify and afford. Enhancements include:

- *Forecasting:*
A major advance in the development of the solution. This enhancement allows the user to input sales forecasts and use them instead of, or alongside, historical data. It can also produce a time bucket based forecast that recognises that future demand may be trending or seasonal, which is particularly important for long lead time products.
- *A new facility to import demand from external systems:*
New users of Dynamics GP wanted the immediate benefits of AIR without having to import vast amounts of historical invoice data. This wizard provides a simple tool to import the essential information straight into our demand history tables that then permits the software to carry out its statistical analysis.
- *Facility to inherit demand from other items:*
In a world led by fashion and driven by technological change there is constant churn in your inventory. This feature allows a new item to inherit the history of another either because it is replacing it or because it is likely to behave like it.
- *Average Forecast Error:*
This is a measure of "forecastability" for an item. Some items may sell very frequently yet still remain very volatile. Being able to deal with your highly forecastable items as a group is a useful extra level of flexibility.



Mobile Sales

A complete new module that provides laptop based order entry without the need for online connection during order entry but with a simple synchronise button to exchange prices, customer stock levels and new quotes, orders and returns.

SOPXpress

This is a set of enhancements that radically enhance the user experience in Sales Transaction Entry include search engine style item search from within the item entry field and a new customisable sales information window.

Inventory Allocation Manager

This is the tool that stock and order managers have been waiting for. It enables them to make best use of available inventory by switching allocations between sales orders to reflect changing priorities. Within one window they can move stock between allocated and back ordered lines and assign backorders to purchase orders.

This is part of our Distribution Enhancements module which now also supports the entry of reason codes against SOP transaction lines.

Call Scheduling

Improvements have been made so that:

- The total number of calls remaining is now shown on the Call processing window.
- There is an option to transfer history when using the Call Schedule Transfer window to move calls.
- The default document type from User Preferences is now used in Call Scheduling.

Catchweights

This is one of Trinity's most widely deployed modules. Recent enhancements include:

- Catchweight allowable variances can now be set at item level.
- An option to allow weight only sales transactions.
- The display of expiry date warnings on catchweight lots.



Customer Templates

Improvements have been made so that:

- There is now an option in Template Maintenance to sort a template into item number order.
- Price Sheet Template Creation. This is a new facility to select all the customers assigned to a specified Price Book.
- The display of the promotion indicator in the Sales Information window scrolling window has been made optional.

Extended Pricing Enhancements

For users of Aggregate pricing there are new options to:

- Include Promotion Price Items in Aggregate Count.
- Show Promotion Priced items in Rework window.
- Default Debtor Price Sheet Items to Rework Prices.

Vehicle Load Planning

A number of developments have been made to this module. The key ones are:

- Users can exclude the weight and volume of returns from the tree view in Documents assigned to Loads.
- In the Pick and Despatch by Load window, a "Loads since" date option allows the user to select to only show loads with a load date \geq specified date.
- A facility to exclude specific document types from load planning has been added.
- The Documents Assigned to Loads tree view will highlight any loads where the vehicle capacity is exceeded.
- There is now a new Automatic Load Creation option based on default route.

Vendor Pricing

The user can now choose whether or not a purchase order price should be recalculated when an order quantity is changed. The price will be reviewed based on quantity breaks in the vendor price management module.

There is also a facility to calculate order size using the shipping weight field.