


Microsoft®
Business
Solutions

MICROSOFT® BUSINESS SOLUTIONS-GREAT PLAINS®

HIGHLY SCALABLE, RAPIDLY AVAILABLE **integrated business** MANAGEMENT SYSTEM



“Web-based technology is important to keep people up-to-date when travelling between our dispersed locations. Using Microsoft Business Solutions–Great Plains, critical business information is always available through employees’ connection to the Internet.”

William Cameron, CFO, Oxford Molecular

ERP/FINANCIALS
CRM
SUPPLY CHAIN MANAGEMENT
E-BUSINESS
MANUFACTURING

DRAMATICALLY INCREASING YOUR BUSINESS INSIGHT

Designed with the fast-moving, 21st-century, service-orientated business in mind, Microsoft Business Solutions–Great Plains is a tonic for any business.

Its integrated functional modules all operate from a central Microsoft SQL Server or Pervasive SQL database, so – maybe for the first time – all the data entered across your business is fresh, consistent and up to date.

Then, its extensive reporting and analytics capabilities make sure that the information that’s accumulating in your organisation is readily available to you and your colleagues, in the form you want, to help you make better business decisions.

Now is the time to make inspired investment decisions which will guarantee your business success for years – even decades – to come. One such decision is to invest in an end-to-end integrated business solution that can be up and running in weeks – yet still be supporting you when it has helped you grow to ten times your current size.

Microsoft Business Solutions–Great Plains is an affordable, scalable solution that addresses business process needs at the lower mid-market segment and scales to meet the requirements of complex business processes in the upper mid-market and corporate segments.

That means it’s a solution whose payback starts right away, and keeps on going. No need to get a ‘small’ solution today that will struggle in a few years’ time; or to get a stripped down giant ERP that costs a King’s ransom to keep running and just keeps getting bigger and bigger.

INTEGRATING RIGHT ACROSS YOUR BUSINESS CHAIN

The key to successful business systems in today’s competitive environment is their ability to create smoother processes across the business. But not just across the various departments inside your business.

True e-business management solutions like Microsoft Business Solutions–Great Plains enable you to effortlessly extend processes and information to your suppliers, and your customers, as well as your staff.

With XML interoperability built in and a smooth migration path to Microsoft’s .NET web services platform guaranteed, Great Plains puts the new global technology standards at your disposal. Say goodbye to the old days of isolated applications and invisible information. We’ll get everyone talking to everyone – so you make more money, faster.

A COMPREHENSIVE SET OF BUSINESS MODULES AVAILABLE

With Microsoft Business Solutions–Great Plains, you can build an end-to-end integrated management system that underpins your business: or select the parts that match your priorities today, and concentrate on them first.

Either way, customising the solution is straightforward, so you can design the system to deliver the business benefits you want, when you want.

FINANCIALS—GREAT PLAINS

The Financials series gives you the integrated tools you need to master your financial data and processes, taking full advantage of the information your financial system contains. With instant access to accurate, up-to-the-minute financial information, you are equipped to make informed operational and strategic decisions at a moment's notice, and map the course to your successful future.

Modules include: Account Level Security, Bank Reconciliation, Cash Flow Management, Collections Management, Bank Management, BACS, Fixed Asset Management, Foundation Series, General Ledger, Intercompany, Multicurrency Management, Multidimensional Analysis, National Accounts, Payables Management, Receivables Management, Revenue/Expense Deferrals.

ANALYTICS AND REPORTING—GREAT PLAINS

You have a lot of valuable data within your business systems. But how do you get it into the hands of the right people to make the best decisions for your company? The greatest value your business solution can provide is the easy transformation of your data into meaningful, valuable information. Analytics and Reporting provides a broad range of flexible, customisable analytics, reporting and budgeting options to meet your company's needs – from advanced consolidation analysis to the simplest reporting requests. Our applications tap into the most powerful reporting, analysis and budgeting tools available.

Modules include: Crystal Reports Professional, Enterprise Reporting, FRx Forecaster Professional, FRx Professional, ProClarity.

INVENTORY AND ORDER PROCESSING—GREAT PLAINS

Inventory and Order Processing helps you increase revenues while streamlining the sales order process and lowering costs per transaction. Handling traditional sales order processes as well as electronic commerce; Inventory and Order Processing has the

power to streamline critical business processes, making your business more profitable.

Modules include: Bill of Materials, eRequisition, Extended Pricing, Inventory Control, Invoicing, Purchase Order Processing, Sales Order Processing with Advanced Invoicing.

PROJECT SERIES—GREAT PLAINS

Project Management provides the tools organisations need to effectively manage project performance while ensuring that budgets are met and billing is both accurate and timely. With Project Management, cash flow is improved and costs are better managed. Full integration among modules streamlines invoicing, time and expense reporting approvals and reporting, helping you drive strategic direction.

Modules include: Project Accounting, PS Time and Expense.

FIELD SERVICE—GREAT PLAINS

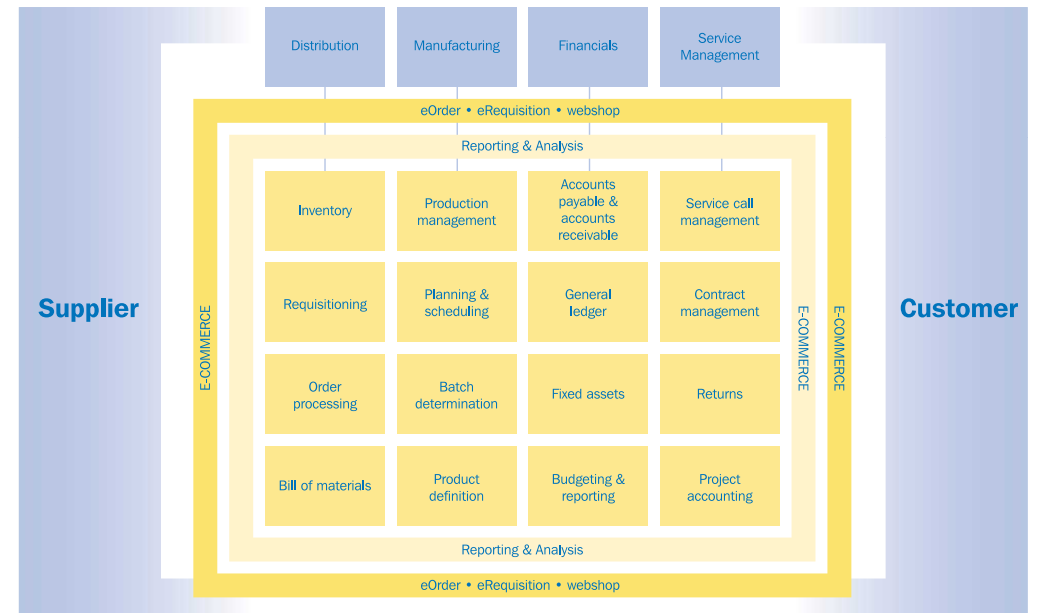
Field Service is a total solution for organisational profitability and customer satisfaction. The combination of a complete field service solution with superior business management capabilities helps you manage all aspects of your operations.

Modules include: Contract Administration, Depot Management, eReturns, eService Calls, eTech, Field Service, Preventative Maintenance, Returns Management, Service Call Management, TechAssist.

MANUFACTURING—GREAT PLAINS

The Manufacturing series offers powerful, cost-effective resource planning and management tools that enable you to collaborate with trading partners, manage the entire financial life-cycle of the manufacturing business process and build a sustainable advantage in your industry.

Modules include: Capacity Requirements Planning, Engineering Change Management, Job Costing, Manufacturing Bill of Materials, Order Processing, Master Production Scheduling, Materials Requirements Planning, Quality Assurance, Sales Configurator, Sales Forecasting,



Microsoft Business Solutions—Great Plains Technology Foundation

E-COMMERCE—GREAT PLAINS

Embrace Internet-based commerce with an integrated suite of applications that save you time and money and serve your customers better while opening your business to new global markets. The E-commerce series offers seamless integration between your e-commerce solution and your business management system, eliminating rekeying of data, ensuring accuracy of information across all systems, helping you serve your customers better, and improving decision making at all levels.

Modules include: eCommerce, eOrder.

PLUS, UNIQUE LEVELS OF INTEGRATION WITH MICROSOFT OFFICE

One further benefit of Microsoft Business Solutions—Great Plains: it's integrated with your familiar Microsoft desktop applications like nothing else.

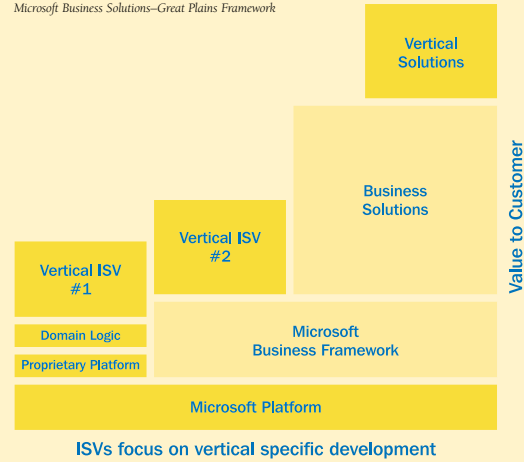
With our new Office XP Smart Tag capability, key master records held within the business solution can be 'recognised' within Word or Excel documents. So if you're writing a letter to a customer, for instance, and you'd like to view their account details, you can just click on their name in your letter, and pop-up the data!

DELIVERED BY EXPERT PARTNERS WHO KNOW YOUR BUSINESS

Microsoft® Business Solutions are delivered and supported by a network of strategic partners, each a specialist in their field and with the expertise to help you get the best out of your solution, to suit your industry norms and business goals.

For further information about Microsoft Business Solutions–Great Plains, please contact your authorised Microsoft Business Solutions Partner, visit our website www.microsoft.com/businesssolutions or email us at mbsuksal@microsoft.com.

Microsoft Business Solutions–Great Plains Framework



GREAT PLAINS MODULES

Financials

Account Level Security
BACS
Bank Management
Bank Reconciliation
Cash Flow Management
Collections Management
Fixed Asset Management
Foundation Series
General Ledger
Intercompany
Multicurrency Management
Multidimensional Analysis
National Accounts
Payables Management
Receivables Management
Revenue/Expense Deferrals

Analytics and Reporting

Crystal Reports Professional
Enterprise Reporting
FRx Forecaster Professional
FRx Professional
ProClarity

Inventory and Order Processing

Bill of Materials
eRequisition
Extended Pricing
Inventory Control
Invoicing
Purchase Order Processing
Sales Order Processing
Advanced Invoicing

Project Management

Project Accounting
PS Time and Expense

Field Service

Contract Administration
Depot Management
eReturns
eService Calls
eTech
Field Service
Preventative Maintenance
Returns Management
Service Call Management
TechAssist

Manufacturing

Capacity Requirements Planning
Engineering Change Management
Job Costing
Manufacturing Bill of Materials
Order Processing
Master Production Scheduling
Materials Requirements Planning
Quality Assurance
Sales Configurator
Sales Forecasting

E-commerce

eCommerce
eOrder

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Business
Solutions

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